







The Art of Negotiation. Talent

The Modern Recruiter — 8 “The Art of Negotiation: ‘’ NPS Support Service Team

Candidate Offer “”

NPS Support Service (Negotiation) “Total Rewards”

“”

The Price War: Loyalty

Budget Limit:

Inner Needs: 10-20% “”



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1. Flexibility is the New Currency Hybrid Work (Remote Work) “” Offer

2. Career Growth & Impact “” “” (Path to Partner/Director)

3. Personalized Benefits One-size-fits-all Painpoint, “”

Insight: Candidate “”

“”

#SalaryNegotiation#TotalRewards#RecruitmentStrategy#NPSsupportService #TalentAcquisition#HRConsultant#WorkLifeBalance#Leadership

9: “Onboarding Experience”

